

Chair Jake Huttner (SCE) called the meeting to order.

<b>WE&amp;T Committee Attendees</b>		
<b>Organization</b>	<b>Name</b>	<b>WHPA Category</b>
CalCERTS	Susan Davison	Certifying Body
Charles Segerstrom Consulting	Charles Segerstrom	Energy Efficiency Program Consultant
HVAC Excellence	Eugene Silberstein	Certifying Body
HVACRedu.net	Scott Oakley	Educator, Trainer
Irvine Valley College (Saddleback)	Len Pettis	Educator, Trainer
PG&E (Pacific Gas and Electric Company)	Robert Marcial	California IOU
PHCC (Plumbing-Heating-Cooling Contractors National Association)	Chuck White	Contractor Association
PIPE Trades Training Center	Scott Stroh	Educator, Trainer
Rio Hondo Community College	Bruce Noble	Educator, Trainer
SCE (Southern California Edison)	Jake Huttner, Co-Chair	California IOU
SDG&E (San Diego Gas & Electric)	Bonnie Moreno	California IOU
SDG&E (San Diego Gas & Electric)	Pedro Ramirez	California IOU
SoCalGas (Southern California Gas Company)	Gary D. Johnson	California IOU
SynergyNexGen	Barbara Hernesman, Co-Chair	Energy Efficiency Program Consultant
Tre'Laine Associates	Pepper Hunziker	Energy Efficiency Program Consultant
UA (United Association)	Don Tanaka	Organized Labor
<b>WHPA Staff</b>		
BJGustavson Consulting	Bonnie Gustavson	Other Stakeholder
Opinion Dynamics	Ellen Steiner	Energy Efficiency Program Consultant

<b>Agenda</b>
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1. Sub-Strategy 3.3.1
2. Potential WE&T Goals for 2017
3. Coordinating Committee Updates

### Sub-Strategy 3.3.1

**UPDATE** by Barbara Hernesman (SynergyNexGen)

- Observation:
  - First two recommendations are about increasing access availability and support in pipeline development (broad WE&T for HVAC)
  - Third recommendation is about how WE&T can support HVAC programs as far as landing on right outcomes to increase energy savings by relying on high performance activities (specific to integrating WE&T into program design development, implementation, and development)
  - Cleaned up version will be available for WE&T Committee to review and submit comments
- Recommendations:
  - Recommendation #3: Highlight “*WE&T valuation of IOU program design for opportunities to integrate evaluated*” to clarify

### Potential WE&T Goals for 2017

**UPDATE** by Jake Huttner (SCE)

- Observations:
  - Decided to change to two-year goal planning cycle and adding to current implementation plan
  - Help to integrate HVAC into the Whole Building approach with two areas of focus:
    1. Opportunities for energy efficiency sales training (what the IOU sector strategy has focused on)
    2. Moving idea of QI/QM to next level in support of meter-based savings approach, outlined by AB 802, preparing technicians to measure performance on the spot
  - Common thread in IOU business plans:
    - Continue development of enhanced work quality improvement training for HVAC contractors/technicians participating in IOU EE programs
    - Sales training, driving value proposition of energy efficiency, giving technicians the knowledge to understand the value of their work and communicate it to end-use customers (AB 758)
- Recommendations:
  - Careful not to “over generalize” (for example, Title 24 compliance), select something specific enough to measure the result actions
  - Check for carryovers from 2016 Goals
  - Is there opportunity for WHPA to include other scopes that are part of this process?



**WHPA WE&T Committee Meeting  
(formerly Sector Strategy Committee)  
October 28, 2016**

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**Coordinating Committee Updates**

**UPDATE** by Jake Huttner (SCE)

- Observations:
  - All IOUs' business plans will be posted
  - Jake Huttner (SCE) will provide link to CAEECC (pronounced "cake") website
  - Form available on website for submitting stakeholder feedback
    - Deadline for written comments: 11/21/2016

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