

# Financing Options

for HVAC/Energy Efficient  
Applications and Compliance of  
MultiFamily, Small & Medium  
Commercial Facilities

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Daniel Jones Consulting

Presentation to WHPA EBEE Committee

September 21, 2017

# HVAC/EE Financing Options

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- From Inception ...

- Energy Efficiency Goals and Programs Should Include “ALL” Stakeholders in the Process ...
  - **Including the Finance Sector**

# HVAC/EE Financing Options

- “Legislature Passes Bills to Reform PACE Energy-Efficiency Loan Program”
  - ~ Andrew Khouri, Contact Reporter, Los Angeles Times, September 16, 2017
  - <http://www.latimes.com/business/la-fi-pace-bills-20170916-story.html>
  - 2 Bills (SB 242 and AB 1284) to Boost Protection for Consumers Taking out PACE Home Improvement Loans Headed to Gov. Jerry Brown’s Desk after Passing Legislature



## Legislature passes bills to reform PACE energy-efficiency loan program



nes.com/#nt=tertiarynavbar

Workers install solar panels on a roof. Lawmakers this week approved more consumer protections for PACE loans, which pay for energy-efficient home improvements, after some borrowers said they didn't understand what they were getting into. (Irfan Khan / Los Angeles Times)



By **Andrew Khouri** · Contact Reporter

SEPTEMBER 16, 2017, 9:45 AM

**T**wo bills that would boost protections for consumers taking out PACE home-improvement loans are headed to Gov. Jerry Brown's desk after passing the Legislature.

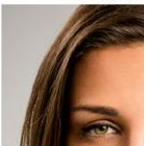
Today's Mo  
3.04% APR 1

Loan Amou



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A vertical decorative bar on the left side of the slide, featuring a gold color and a pattern of embossed financial symbols including the dollar sign (\$), the pound sign (£), the yen sign (¥), and the euro sign (€).

# HVAC/EE Financing Options

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- KISS
  - **Keep It as Simple and Scalable as possible!**

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- Questions?

For more info, contact ...

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